



## Minutes of the Meeting of the Credit Committee

July 25, 2024

9:00 AM

529 Main Street, Suite 201, Charlestown, MA 02129

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### Members In-Person

#### Attendance:

### Members In Virtual

Undersecretary Ashley Stolba, Chair Designee, John Farmer, Carmen Panacopoulos, Jim Reardon

### Members Not in

#### Attendance:

### Other Attendance:

Paul Allen, Mark Drew, Kate Janowski, Adam Keiser, Walter Kondon, Rick Lewis, Angela Miele, Chuck Merrill, Jaime Montesano, John Santos, Esther Schlorholtz, Steve Spinney

### Establishment of Quorum

The Chair established that a quorum was present and called the meeting to order via roll call.

### Review and Approval of the Credit Committee Minutes

Following discussion and upon a motion duly made and seconded, it was:

**VOTED:** To approve the Minutes of the Credit Committee Meeting held on March 21, 2024 via roll call.

A motion was made to go into Executive Session via roll call to discuss potential transactions involving financial and commercial information of applicants and their competitive position in their industry under Section 2(l) of M.G.L. 40W. Following a roll call vote, it was unanimously voted in favor, to enter Executive Session to discuss the following items:

- Executive Session Minutes of the Credit Committee Meeting held on March 21, 2024
- Loan(s) for Consideration: Jonathan Sprouts, Inc., Marion; \$750,000

The Committee voted via roll call to return to Open Session, whereupon the following were presented for approval:

### Jonathan Sprouts, Inc.

Following discussion of the credit held in Executive Session, and upon a motion duly made and seconded, it was:

**VOTED:** Via roll call vote, to approve a \$750,000 Term Loan to repay outstanding obligations including Merchant Cash Advance (MCA) debt, A/P and residual working capital.; 10-year note, 6-months interest-only, followed by 114-month amortization, 10% loan interest rate. Fees will be a 1% commitment fee and 1% at closing. Collateral will be 1<sup>st</sup> position on ABA.

**Pipeline**

Ms. Miele gave an update on the current Pipeline and discussed with the committee how it can be improved.

Ms. Janowski gave an update on the recent success of a microloan email blast using Constant Contact.

Ms. Schlorholtz informed the committee that Walter Kondon, Senior Credit Officer, has resigned from his position. Ms. Miele presented the idea that Cobblestone Management, LLC might be able to assist us in the interim while we conduct a search for the next Senior Credit Officer. The committee discussed the possibility of utilizing Cobblestone Management, LLC.

Meeting Adjourned.

*Recorder:* Jaime Montesano